



中興保全科技

2020 Q1

Investor Conference

2020/5/12



2020 Q1 Operating Results



Consolidated Operating Results

1Q20 vs 1Q19 **Stable Financial Status**

(Unit: TWD Million)

Current Assets

Cash & cash equivalents

Contract asset、notes receivables &
accounts receivables

Other current assets

Total Equity

2020 Q1

↑ 8,949

↑ 6,274

1,297

↑ 1,378

↑ 11,654

2019 Q1

8,550

5,998

1,301

1,251

11,399

Consolidated Balance Sheet

1Q20 vs 1Q19 **Stable Profitability**

(Unit: TWD Million)	2020Q1	2019Q1
Sales revenue	3,297	3,311
Cost of sales	2,104	2,103
Gross profit	1,193	1,208
Operating expenses	557	560
Operating Income	636	648
Non-operating income & expenses	17	5
Income before income tax	654	653
Income tax expense	117	117
Net Income	537	536
% Operating Profit Margin	19.30%	18.86%

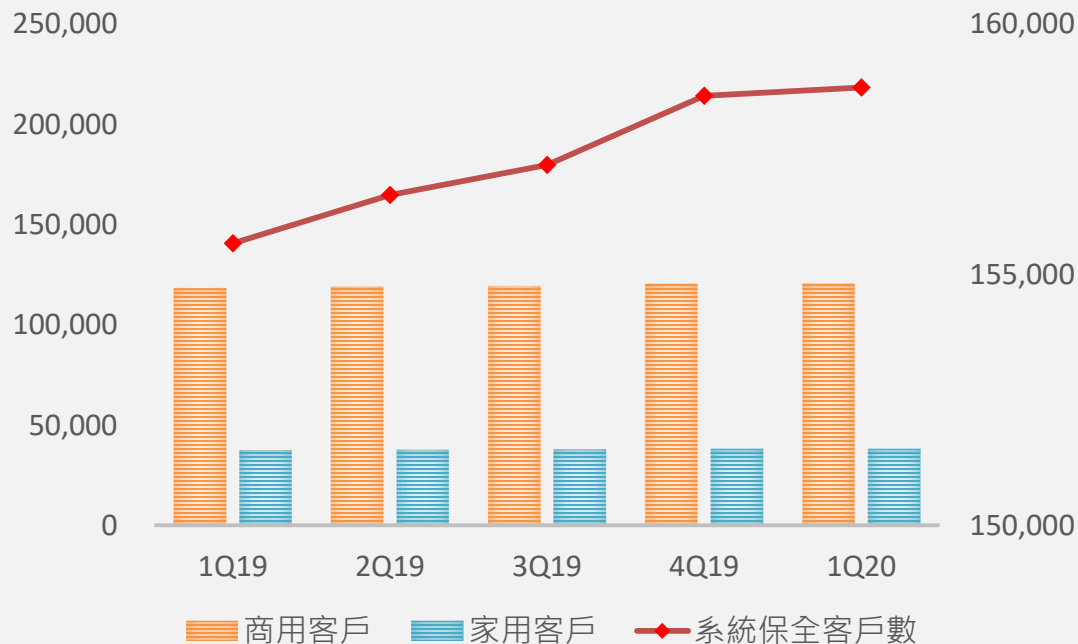
1Q20 Operational Highlights

- Financial and business conditions of the Group are stable with **sufficient S/T & M/T capitals**
- YoY clients number growth for **2%** in security segment
- **Sales are booming** in epidemic prevention products

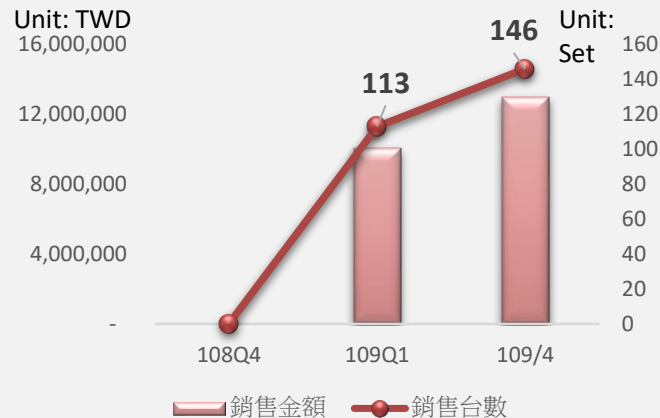


Comparisons in security clients and hot sale items 4Q19 – 1Q20

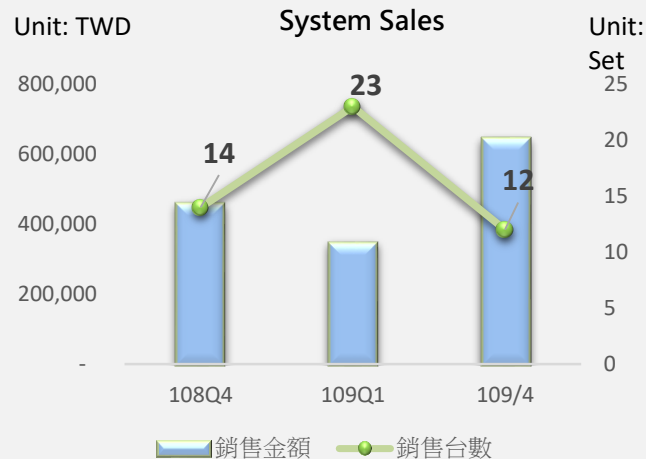
CLIENTS NUMBER OF SYSTEM SECURITY



Thermal Surveillance Sales



Face Recognition Access Control





What we did In Response to COVID-19

Step1-Stop the epidemic & Get ready

1

Intelligent Access Control

- 3-D Face Recognition
- Thermal Imaging Surveillance Camera

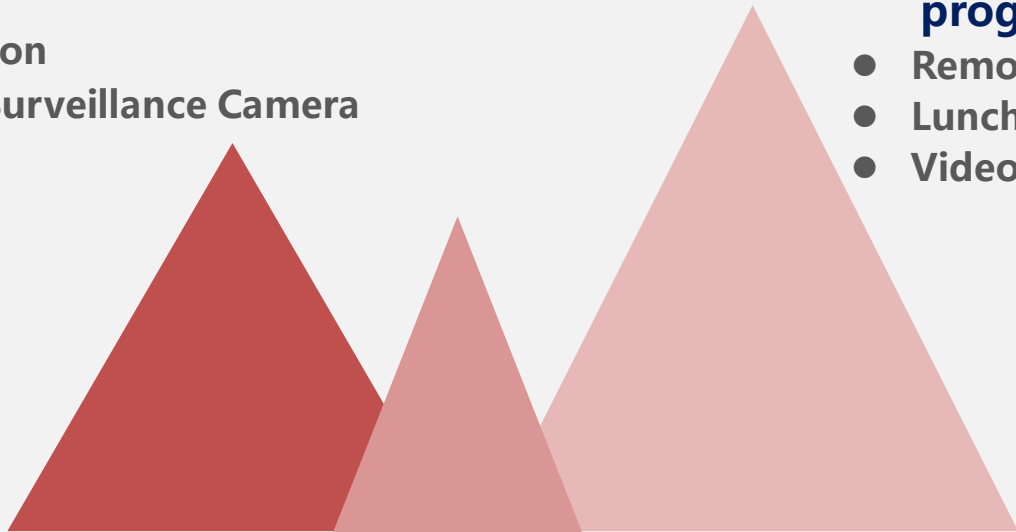
2

System Back Up

3

Epidemic prevention program 2.0

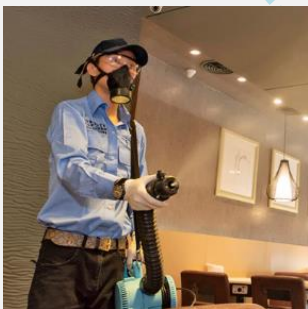
- Remote backup mechanism
- Lunch Boxes offering
- Video conference



Step2-Seize business opportunities during epidemic prevention period

潔菌家

Disinfection and sterilization
Services



匙碗湯 X 中保電商

"Stay-at-home" Business
Opportunities

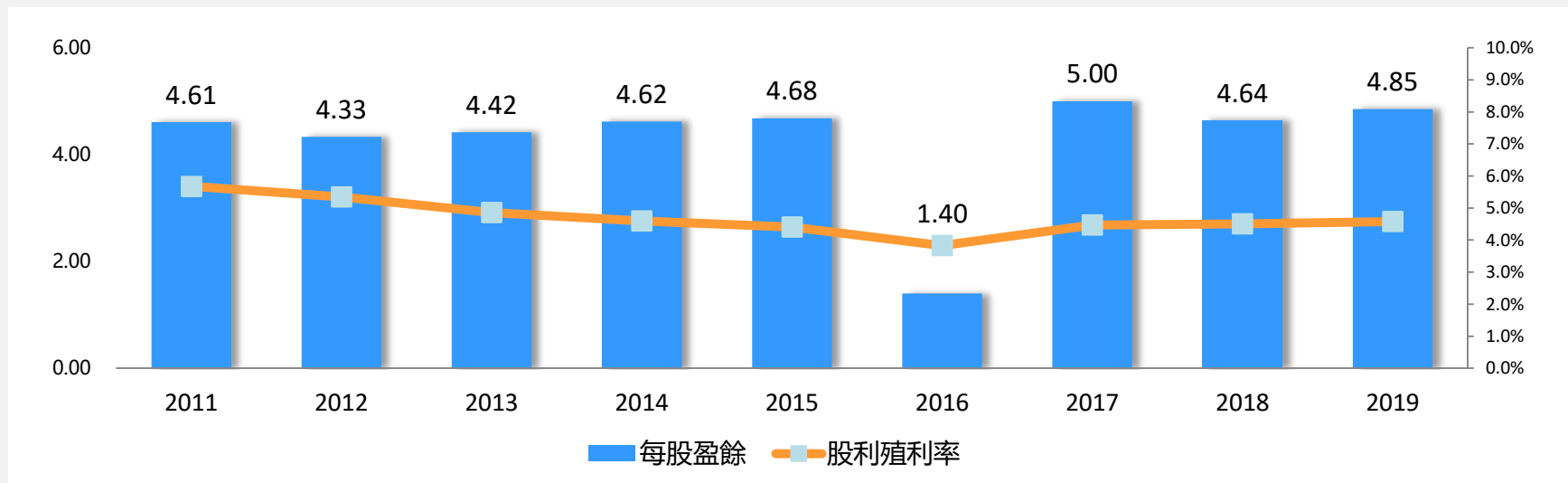




2019 Dividend Distribution

Dividend Policy

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020
Cash	3.3	3.4	3.5	4.0	4.0	3.5	4	4	4
Stock	0	0	0.15	0	0	0	0	0	0
Yield(%)	5.35	4.86	4.6	4.41	4.37	3.91	4.51	4.58	4.63





Q & A